



CANADIAN EXEMPT MARKET DEALER (PLACEMENT AGENT) QUICK GUIDE FOR GLOBAL INVESTMENT FUND MANAGERS

The Canadian regulatory landscape is not as complicated as you may think.

STEP 1.

Engage Canadian legal counsel to assist you with initial and annual firm filings with the regulators and review to help your offering materials. In particular, Canadian legal counsel can ensure that your documents include the required disclosure or have a prescribed supporting wrapper document.

STEP 2.

File a notice of exemption with the appropriate securities regulator if you would like to actively solicit clients in that jurisdiction.

STEP 3.

Engage Highness Capital as your Canadian Exempt Market Dealer to act as your agent and intermediary in the distribution of securities to a prospective institutional investor.

STEP 4.

Implement a business development strategy to prospect eligible institutional investors. Highness Capital will facilitate the deliver of your documents, collect the required subscription forms and confirmations, and confirm eligibility of the investors.

STEP 5.

At year end, file the necessary disclosure reports with applicable securities regulators for transactions in that year. Highness Capital is here to help you from pre-engagement to post-transaction.

CONTACT.

Please speak to Amana Manori to learn more.

Amana Manori, CEO

amana@highnesscapital.com | 1.647.501.6480

Highness Global Capital Inc.

60 Bloor Street West, 9th Floor. Toronto, Ontario Canada M4W 3B8

highnesscapital.com | info@highnesscapital.com

IMPORTANT NOTES:

- Please note that this is a guide for reference purposes only. It is highly oversimplified to highlight key steps and should not be used as the sole basis of any decision. Legal agreements, client account forms, pricing documents and onboarding packages are available.
- This guide generally refers to the key offering jurisdictions in Canada and actual requirements will vary depending on the jurisdiction.
- Highness Capital is not permitted to offer legal advice or tax advice.
- Upon request, Highness Capital can make recommendations to legal counsel and other Canadian service providers.